



UCaaS Platform • **Hosted Business Growth**

ADN Drives Efficient, Profitable and Scalable Growth with Yeastar

About ADN Entreprise

ADN Entreprise is a French telecom, IT, and cybersecurity provider dedicated to supporting businesses in their digital transformation. By delivering modern, secure, and adaptable communication solutions, ADN helps organizations operate more efficiently and stay competitive in an evolving technological landscape.

Partner



www.adn-entreprise.fr

Tenure

3 years

Sells

P-Series Cloud Edition



Why Choose Yeastar



The ease of deployment and configuration of the system, as well as its various upgrades, motivated us to migrate our telephone system and work closely with Yeastar.



— Amaury Veret

Technical Director of ADN Entrepriise



Growth Highlights



50% Faster Deployment

Reduced system activation time, allowing ADN to handle more projects and respond faster to customers.



Improved Revenue Stability

Adopted monthly subscription billing, strengthening recurring revenue and stabilizing cash flow.



Expanded Customer Base

Attracted more SMEs and multi-site companies with scalable, cloud-ready solutions, driving steady growth.



Elevated Brand Image

Strengthened ADN's reputation as an innovative, high-value partner in the local market.

Behind the Results



Moving from heavy, on-premise infrastructure to flexible, cloud-ready, and modular systems, ADN can now offer scalable packages and subscription-based services that adapt to each customer's needs. Meanwhile, faster deployment and simplified configuration enabled maximum operational efficiency.

"Our customers appreciate to benefit from modern, cloud-ready, and integrable solutions with other collaborative tools."



"This speed has allowed us to increase the number of projects handled each month and improve customer satisfaction through increased responsiveness."



"The ability to bill our services on a monthly subscription basis has improved our recurring revenue and stabilized our cash flow."



"Thanks to this transformation, we have not only expanded our customer base, but also strengthened our image as an innovative and agile partner."



Tools that Matter



ADN Enterprise maximizes the value of Yeastar solutions through dedicated internal enablement. The company's practice of "train our teams internally" ensures they can fully leverage key platforms like the Yeastar Partner Portal and Yeastar Central Management (YCM).



Yeastar Partner Portal

centralizes license and channel management with for streamlined partner operations.



Yeastar Central Management (YCM)

delivers real-time monitoring and centralized management, ensuring consistent service quality across all implementations.



If you'd like to achieve the kind of scalable growth ADN unlocked, talk to us about becoming an authorised Yeastar Hosting Partner.

[Become a partner](#)